



205 E. Carrillo Street, Suite 100 | Santa Barbara, CA | 93101
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Daniel McGregor

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DRE #: 01482600

Daniel McGregor joined Radius Group Commercial Real Estate in 2007 where he specializes in analyzing multi-family investments along the Central Coast with Steve Golis. Co-authoring the UCSB Economic Forecast allows Daniel to stay current on the market trends in the industry and predictions in Ventura, Santa Barbara and San Luis Obispo County.

QUALIFICATIONS

Outstanding communication, presentation, and sales skills.

Strong ability in personnel interviewing, training, and motivating. Skilled in organization and office procedures. Ability to achieve immediate and long-term goals and meet operational deadlines.

EXPERIENCE

Radius Group Commercial Real Estate, Santa Barbara, CA Present

Broker Associate-Multi Family Investments

- Member of the Golis Apartment Sales Team
- Specializing in the analysis of multi family investments in Ventura and Santa Barbara County.
- Representing buyers and sellers in the purchase and sales of multi family assets.
- Expanded customer base through a variety of effective sales techniques.

Remax Gold Coast Realtors, Ventura, CA 2004-2007

Broker Associate-Residential Sales

- Drafted and negotiated sales and purchase contracts
- 25 deals closed in first 2 years, member of Remax 100 Club (min \$100k in commissions in a year)
- Strong rapport with clients, resulting in numerous referrals
- Planned successful marketing and advertising strategies targeting and developing new clients.



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Bank of America, Santa Barbara, CA

2002-2004

Personal Banker/Residential Loan Officer

- Solicit and originate mortgage loans for new home purchase, refinancing and home equity lines.
- Customize loan programs tailored to meet the financial needs of individual clients. Review credit reports, analyze income statements and perform underwriting of income versus debt and combined asset worth.
- Ensure timely closing of loans by maintaining constant communication throughout the entire loan process amongst borrower, appraiser, loan company, title company and realtor.
- For refinance, calculate current loan and financial status versus savings at completion of loan. Provide advice on further financial savings available through debt consolidation.
- Experienced in promoting bank products, including IRAs, mutual funds, CD's and money market accounts.

EDUCATION

University California Santa Barbara, Bachelor of Arts

Class of 2001

Major: Communications

Minor: Global Studies

- California Real Estate Brokers License, 2005
- Currently in the process of receiving brokers licenses for Oregon and Washington state

Pepperdine University

COMMUNITY INVOLVEMENT

- Co-Author UCSB Economic Forecast April 2010, multi-family update and forecast
- Guest speaker on local multi-family market for rental property association and property management companies.
- Carpinteria Morning Rotary, Program Chair