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**Gene Deering**

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Gene Deering has specialized in the leasing and sales of all types of commercial property since 2004. Gene had previously worked for CB Richard Ellis in both Santa Barbara and Ventura Counties, where in 2005 he helped facilitate the sales and leasing of more than 270,000 square feet of office, industrial, and retail space with a total value of more than \$35 million while working with Paul Gamberdella. Since joining Radius while working together, Bob Tuler, Paul Gamberdella and Gene Deering have completed 376 transactions valued at more than \$608 million.

Mr. Deering is involved in a high volume of diverse transactions. This exposure combined with his background in economics positions Gene as an invaluable source for market conditions, trend analysis, and accurate property valuation that enable his clients to make the most informed business decisions. Gene's understandings of the nuances of financial analysis allow his clients to view concise, intuitive market breakdowns.

Gene's market knowledge coupled with his industry experience has proved valuable when collaborating with both tenants and landlords; providing unsurpassed customer service in lease negotiation, relocation, expansion and facility selection. Gene Deering's high level of character and commitment to excellence ensures continued success for his clients.

**TULER/GAMBERDELLA TEAM PERFORMANCE RECORD**

<u>Year</u>	<u>Square Feet</u>	<u>Sales/Leasing Volume</u>
2011	662,000	\$98 Million
2010	560,000	\$46 Million
2009	365,000	\$52 Million
2008	370,000	\$58 Million
2007	645,000	\$111 Million
2006	1,200,000	\$243 Million

**TULER-GAMBERDELLA-DEERING HIGHLIGHT SALES:**

- 1-71 S. Los Carneros, Goleta (208,200 SF): \$53 Million
- 6900 Devereux Way, Goleta (169,769 SF): \$27.5 Million
- 820 State Street, Santa Barbara (64,979 SF): \$25.1 Million
- 6410-6460 Via Real, Carpinteria (86,000 SF): \$20.1 Million
- 75 Coromar, Goleta (120,000 SF): \$19 Million
- 104 W. Anapamu Street, Santa Barbara (40,300 SF): \$13.5 Million
- 34 W. Victoria Street, Santa Barbara (20,900 SF)
- 6380 Via Real, Carpinteria (26 Acres): \$8.1 Million
- 1424-1436 State Street, Santa Barbara (15,094 SF): \$7.5 Million

**TULER-GAMBERDELLA-DEERING HIGHLIGHT LEASES:**

- 6303-6307 Carpinteria Avenue, Carpinteria: 88,200 Square Feet of Office Space (CKE Restaurants)
- 6410 - 6460 Via Real, Carpinteria; 69,000 Square Feet of Office Space (Lynda.com)
- 4151 Foothill Road, Santa Barbara: 59,770 Square Feet of Office/Medical (Sansum Clinic)
- 6368 Cortona Drive, Goleta: 51,000 Square Feet of Office Space (Occam Networks)
- 6155 Carpinteria Avenue, Carpinteria: 47,600 Square Foot Industrial Building (S&S Seeds)
- 6550 Hollister Avenue, Goleta; 39,875 Square Feet of Office Space
- 1. S Los Carneros Road, Goleta : 39,000 Square Feet of Office Space (Allergan)
- 6775 Hollister Avenue, Goleta : 39,000 Square Feet of R&D Space (Safe Laboratories)
- 1 N. Calle Cesar Chavez: 37,548 Square Feet of Industrial Space (Calvary Chapel)
- 600 Ward Drive, Goleta; 30,000 Square Feet of Office Space (DuPont)
- 928 State Street, Santa Barbara: 19,000 Square Feet of Retail Space (Apple)

## **EXPERIENCE**

**RADIUS GROUP COMMERCIAL REAL ESTATE**, Santa Barbara, 2006 to Present

**CB RICHARD ELLIS**, Santa Barbara - Ventura, 2004 to 2006

## **EDUCATION**

University California Santa Barbara, Bachelor of Arts

Major: Business Economics

Minor: Sports Management

California Department of Real Estate Broker's License - 2005

Real Estate Academic Initiative at Harvard University - 2005 Conference

California Real Estate Sales License 2004

CB Investment Analysis, November 2005

## **DEERING CLIENTS REPRESENTED**

Guess Inc.

Better Business Bureau

Green Hills Software

Robert Half International

Matrix Oil

Transphorm Inc.

R.R. Donnelly & Sons Company

Lindamood-Bell Learning Processes

Kenneth Cohen

Gheza Group, Design Studio

Master Medical Supply

Blasland, Bouck & Lee

QualTek Molecular Laboratories

The Territory Ahead

Carbon Sciences, Inc

STAR, Inc.

Channel Industries

LCOGT

## **OUTSIDE INTERESTS/VOLUNTEER ACTIVITIES**

Santa Barbara Semana Nautica - President

Board of Directors - Santa Barbara Athletic Round Table

UCSB Soccer Camp – Volunteer Coach

Boston Marathon 2007 (2:57)

Santa Barbara Triathlon 2006 (1st Place Relay Team)

Orphanage Construction (Colima, Mexico )

Three Year UCSB Scholar Athlete Award Winner

UCSB Intercollegiate Soccer Team

Santa Barbara Athletic Round Table 2010 Fall Classic  
– Emcee & Event Chair

Business Economics Association

Santa Ynez Valley Soccer Camp – Coach

Surfrider Foundation - Member

UCSB Alumni Association