



205 E. Carrillo Street, Suite 100 | Santa Barbara, CA | 93101
tel: 805.965.5500 | fax: 805.965.5300 | www.radiusgroup.com



Paul Gamberdella

pgamberdella@radiusgroup.com

Direct: 805.879.9622

DRE #: 01267748

Paul Gamberdella joined Radius in 2006. Previously Mr. Gamberdella was a Vice President with CB Richard Ellis Santa Barbara. Over the past 13 years Paul has been involved in commercial real estate sales and lease transactions valued at approx. \$700 million in total consideration. As a specialist in office, R&D, industrial and retail properties, Mr. Gamberdella has represented property owners and tenants in many of the largest commercial real estate deals on the South Coast. Mr. Gamberdella's client list includes Urban Developments, Sansum Clinic, The Towbes Group, UCSB, Investec, DuPont Corporation, CKE, Nusil Technology, Veeco Instruments, Allergan, Federal Express, Toyon Research, The Salvation Army and Samy's Camera. In 2007, Paul received the Pacific Coast Business Times' "40 under 40" award and was recognized in 2009 in their "Who's Who in Commercial Real Estate."

PERFORMANCE RECORD

<u>Year</u>	<u>Square Feet</u>	<u>Sales/Leasing Volume</u>
2011	662,000	\$98 Million
2010	560,000	\$46 Million
2009	365,000	\$52 Million
2008	370,000	\$58 Million
2007	645,000	\$111 Million
2006	763,000	\$143 Million
2005	272,000	\$35 Million
2004	256,000	\$29 Million

GAMBERDELLA HIGHLIGHT SALES:

- 1-71 S. Los Carneros, Goleta (208,200 SF): \$53 million
(Largest Commercial Sale in County History)
- 6900 Devereux Way, Goleta (169,769 SF): \$27.5 million
(Largest 2007 Commercial property sale on the South Coast)
- 820 State Street, Santa Barbara (64,979 SF) \$25.1 million
(Largest office building sale in the history of downtown Santa Barbara)
- 6500 Hollister Avenue, Goleta (72,300 SF): \$23 million
- 6860-6868 Cortona Drive, Goleta (90,700 SF): \$13 million
- 104 W. Anapamu Street, Santa Barbara (40,300 SF): \$13.5 million
- 34 W. Victoria Street, Santa Barbara (20,900 SF)
- 6380 Via Real, Carpinteria (26 Acres): \$8.1 million
- 1424-1436 State Street (15,094 SF): \$7.5 million

GAMBERDELLA HIGHLIGHT LEASES:

- 6769-6775 Hollister Avenue, Goleta: 148,000 Square Feet of Office/R&D Space
(DuPont Corporation) (Largest lease transaction in County History)
- 6303-6307 Carpinteria Avenue, Carpinteria: 88,200 Square Feet of Office Space
(CKE Restaurants)
- 6410 - 6460 Via Real, Carpinteria; 69,000 Square Feet of Office Space (Lynda.com)
- 820 State Street, Santa Barbara: 65,000 Square Foot Multi-Tenant Office/Retail Buildin
(Multiple Tenants)
- 1000 Cindy Lane, Carpinteria: 64,800 Square Foot R&D/Industrial Building (Nusil Technologies)
- 4151 Foothill Road, Santa Barbara: 59,770 Square Foot Office/Medical Building (Sansum Clinic)
- 6155 Carpinteria Avenue, Carpinteria: 47,600 Square Foot Industrial Building (S&S Seeds)
- 550 Linden Avenue, Carpinteria: 43,690 Square Foot Industrial Building (Tyco)
- 6800 Cortona Drive, Goleta: 40,000 Square Foot Office/R&D (Toyon Research)
- 6550 Hollister Avenue, Goleta; 39,875 Square Feet of Office Space
- 1 S. Carneros Road, Goleta: 39,000 Square Feet of Office Space (Allergan)
- 6775 Hollister Avenue, Goleta: 39,000 Square Feet of R&D Space (Safe Laboratories)
- 1 N. Calle Cesar Chavez: 37,548 Square Feet of Industrial Space (Calvary Chapel)
- 600 Ward Drive, Goleta; 30,000 Square Feet of Office Space (DuPont)
- 614 Chapala Street , Santa Barbara: 25,000 Square Feet of Retail Space (Samy's Camera)
- 928 State Street, Santa Barbara: 19,000 Square Feet of Retail Space (Apple Store)

OCCUPATIONAL HISTORY

CB RICHARD ELLIS, Santa Barbara, 1999 to 2006

Vice President, Top Salesman in Santa Barbara Region 2001-2006

AVISTAR SYSTEMS, Palo Alto, 1996-1999

Sales Executive

STANFORD UNIVERSITY MARKETING & CORPORATE SPONSORSHIP, Palo Alto, 1995-1997

Sales Executive

EDUCATION

UNIVERSITY OF SAN DIEGO, MBA 1994

CAL POLY SAN LUIS OBISPO, Bachelor of Arts, 1992

PROFESSIONAL AFFILIATIONS

SANTA BARBARA INDUSTRIAL ASSOCIATION, Board of Directors

RADIUS COMMERCIAL ECONOMIC FORECAST, Speaker

STATE OF THE CITY CARPINTERIA, Speaker

UCSB ECONOMIC FORECAST, Project Contributor

SANTA BARBARA ASSOCIATION OF REALTORS ANNUAL REALTORS SEMINAR, Speaker

COMMUNITY SERVICE

AMERICAN YOUTH SOCCER ORGANIZATION – Volunteer

SANTA BARBARA ATHLETIC ROUNDTABLE – Board of Directors

GOLETA VALLEY BOYS AND GIRLS CLUB – Volunteer

GOLETA VALLEY SOUTH LITTLE LEAGUE – Volunteer

PAGE YOUTH CENTER - Volunteer

SANTA BARBARA DB CLUB – Member

Paul and his wife Marla currently live in Santa Barbara with their five kids, Frank, Ellison, Vince, Josephine and Santino.