

Associate Agent

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Chris Parker

Since 2010, Chris Parker has worked alongside Steve Brown and Austin Herlihy as a licensed broker, helping complete 194 deals comprising 71 sales and 123 lease transactions totaling over a half billion dollars in volume. In 2014, the trio completed 19 sales totaling over \$105 million, plus 23 leases valued at nearly \$9 million.

Chris has played an integral role in many notable transactions including the high profile sales of the Entrada de Santa Barbara Hotel Project; the REI multi-tenant complex located at 318 State St.; the recently renovated El Prado Hotel; and the Sevilla condo project located 401 Chapala St.

Before entering into commercial brokerage, Chris served as a project superintendent for a prominent local construction company, Young Construction, where he acquired a vast understanding of building, construction and development, allowing him to approach commercial brokerage with a unique mindset, finding creative ways to see value in deals for clients.

Previously Chris was a vice president of the Hutton Parker Foundation, performing financial feasibility studies used to purchase properties. He is also a recent graduate of the Santa Barbara Foundation's Katherine Harvey Fellows leadership development program designed to serve the community and area nonprofit agencies.

EDUCATION

Bachelor of Science, Real Estate & Construction Management | University of Denver, Colorado || Master of Business Administration | University of Denver, Colorado, Daniels College of Business

NOTABLE SALES

Hotel Sales

The Fairmont Orchid, Hawaii (538 Rooms): \$150 Million
Entrada de Santa Barbara (103,223 SF): \$7.95 Million

Land Sales

1015-1025 Santa Barbara, Santa Barbara (31,363 SF): \$7.14M
1255 Coast Village Rd., Turk Hessellund, Montecito (15,922 SF):
\$3.75 Million

Multifamily Sales

551-555 W. Pueblo St., Santa Barbara (20 Units): \$4.28 Million
85 N. La Cumbre Rd., Santa Barbara (10 Units): \$2.0 Million

Office Sales

901 Olive St., Santa Barbara (18,031 SF): \$4.8 Million
6144 Calle Real, Goleta (29,000 SF): \$4.1 Million

Retail Sales

1101 Coast Village Rd., Montecito (5,366 SF): \$3.58 Million
Big Yellow House, 108 Pierpont Ave., Summerland (7,618 SF):
\$1.3 Million

SIGNIFICANT LEASES

Office/Industrial Leasing

25 W. Anapamu St., Santa Barbara (7,828 SF) – The Walking Company
121 Gray Ave., Santa Barbara (5,328 SF) – Outreach Systems