

# Lori Zahn

Associate Agent

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## *Keeping the right things in focus.*

“I’m always thinking, what does my client need and what’s in their best interest?”

That approach has served Lori Zahn well since joining Radius in 2008, working alongside company founder and principal Steve Golis as market leaders in the sale and purchase of multifamily investments throughout Santa Barbara, Ventura and San Luis Obispo counties. Lori also co-owns two Santa Barbara based construction businesses with her husband Steve and parlays that experience into her work at Radius.

“My background in construction and managing my own multifamily and commercial buildings gives me unique insight, and credibility. There aren’t many women in this field, or men for that matter, who bring the personal experiences and hands-on skills I’ve acquired.”

Lori’s depth of expertise in property management, construction and escrow are key advantages in her success coordinating complex multifamily and commercial transactions on behalf of a broad local and out-of-market client base.

A California native, Lori has deep roots in Santa Barbara and regularly volunteers with many local non-profits including the Buddhist group, SGI-USA. “Helping people that are facing challenges in their daily life gives me great peace and balance,” she says. “I also relax by target shooting, seriously! It really clears the mind.”

## NOTABLE SALES

Portfolio, Isla Vista (37 Properties): \$76,000,000

801 Cliff Dr., Santa Barbara: \$33,500,000

4-Property Portfolio, Diplomat I-II-III & 375 Burton Mesa Blvd.,  
Vandenberg Village: \$21,835,000

The Diplomat, Vandenberg Village: \$20,000,000

5 Property Portfolio, Isla Vista: \$18,750,000

64 Units, Isla Vista: \$17,575,000

520-536 W. Carrillo St., Santa Barbara: \$14,875,000

6739 El Colegio Rd., Isla Vista: \$14,300,000

620 W. Gutierrez St., Santa Barbara: \$13,950,000

6711 El Colegio Rd., Isla Vista: \$12,800,000

3908 State St., Santa Barbara: \$12,700,000

1502 San Pascual St., Santa Barbara: \$12,500,000

Monte Vista I. 10965-10997 Del Norte St, Ventura: \$11,800,000

910 Camino Pescadero, Isla Vista: \$11,800,000

Portofino Apartment Homes 5001 C St., Oxnard: \$6,100,000

Monte Vista II. 10990 Del Norte St, Ventura: \$5,300,000

6777 Del Playa Dr., Isla Vista: \$4,600,000

55 Ocean View Ave, Santa Barbara: \$4,275,000

37 Industrial Way, Buellton: \$3,900,000

301-305 N. Signal St., Ojai: \$2,730,000

4385 Modoc Rd., Ventura: \$1,500,000

## MEMBERSHIPS & ASSOCIATIONS

2019 Co-Chair, “Heart Walk” – American Heart Association

Executive Committee Member, “Go Red For Women” – American Heart Association

Vice-Women’s Chapter Leader for SGI – USA – Santa Barbara