

Steve Brown

Principal & Founder

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It's about integrity and what's best for my client, not just the sale or lease for commission's sake.

That's the mantra of Radius principal and founder Steve Brown, who boasts an unparalleled, 43-year record in the sale and leasing of commercial and multifamily property in Santa Barbara and Ventura counties. Specializing in analyzing investment property and representing buyers and sellers in purchases and sales, Steve's reputation for fair and aggressive representation has earned the respect and following of many of the area's established investors.

Steve has been called on as expert witness in court trials involving commercial real estate and has been a guest lecturer at Santa Barbara City College, UCSB and the Santa Barbara Board of Realtors, as well as moderator and presenter at the annual Radius forecast. He says his proudest career achievement was helping the 2nd Baptist Church—one of Santa Barbara's oldest churches—sell their real estate and find a bigger, better home for their congregation.

Steve is an avid outdoorsman and traveler, staying fit and recharged through beach volleyball, fishing and hiking.

EDUCATION

Master of Science | University of California, Santa Barbara

NOTABLE SALES

The Fairmont Orchid, Hawaii, (538 Rooms) \$150 Million
Entrada de Santa Barbara, (103,223 SF) \$7.95 Million
La Quinta, Santa Barbara, (68 Rooms) \$13.8 Million
1811 State St., Santa Barbara (4,971 SF): \$2,395,000
1 & 71 S. Los Carneros Rd., Goleta (208,200 SF): \$53 Million
104 W. Anapamu St., Santa Barbara (40,300 SF): \$13.5 Million
5464 Carpinteria Ave., Carpinteria (52,000 SF): \$13 Million
1111 Chapala St., Santa Barbara (18,822 SF): \$11 Million
1001 State St., Santa Barbara (46,813 SF) \$18.5 Million
900 State St., Santa Barbara (38,105 SF) \$15.5 Million
1046 Coast Village Rd., Santa Barbara (13,778 SF): \$14.5 Million
1101 Coast Village Rd., Santa Barbara (5,250 SF): \$7.7 Million

740 State St., Santa Barbara (21,711 SF): \$8 Million
3985 Higuera St., San Luis Obispo (55,000 SF): \$6.9 Million
214-234 Hwy. 246, Buellton (33,500 SF): \$9.250 Million
6626 Picasso Rd., Isla Vista (55 Units): \$10.3 Million
555 & 554 Coronel Pl., Santa Barbara (50 Units): \$11.7 Million
800 W. Laurel Ave., Lompoc (94 Units): \$7.8 Million
813 E. Anapamu St., Santa Barbara (23 Units): \$6.250 Million

SIGNIFICANT LEASES

6500 Hollister Ave., Goleta (50,800 SF) – Citrix
6410 Via Real, Carpinteria (27,000 SF) – GBMI
5464 Carpinteria Ave., Carpinteria (24,038 SF) – Microsoft
900 State St., Santa Barbara (38,105 SF)
314 State St., Santa Barbara (8,584 SF)
35 State St., Santa Barbara (8,591 SF)
4159 State St., Santa Barbara (7,000 SF)
25 W. Anapamu St., Santa Barbara (2,700 SF)
1205 Coast Village Rd., Montecito (2,400 SF)
1101 Coast Village Rd., Montecito (5,300 SF)
1255 Coast Village Rd., Montecito (10,000 SF)

MEMBERSHIPS & ASSOCIATIONS

Santa Barbara Toastmasters
Santa Barbara Chamber of Commerce

CLIENTS REPRESENTED

Santa Barbara Foundation
Hutton Foundation
Atlantico Corporation
Mission Linen Supply
Young Construction

West Coast Asset Management
County of Santa Barbara
Goleta Union School District
Hewlett Packard
Microsoft

Archon Group
Haywards Lumber Co.
Santa Barbara Capital
H&R Development
Parton-Edwards Construction