



Chris Parker

Chris Parker is a licensed California commercial real estate broker, joining Radius in 2010. Since that time he has played an integral role in finalizing 346 transactions comprising 110 sales and 246 leases and totaling over \$830 million in volume, including some of the market's most notable transactions such as the high profile sales of the Entrada de Santa Barbara Hotel Project; the 30 unit mixed use project Casa Anatega; 101 Garden St. which is 4.5 acre parcel in the Funk Zone; the REI multi-tenant complex located at 318 State St.; the recently renovated El Prado Hotel; and the Sevilla condo project located at 401 Chapala St.

Prior to commercial brokerage, Chris served as a project superintendent for a prominent local construction company, Young Construction, where he acquired a vast understanding of building, construction and development, allowing him to approach this industry with a unique mindset, finding creative ways to see value in deals for clients.

As a third generation Santa Barbara native, Chris is keen on the importance of community involvement. He is currently vice president of the Hutton Parker Foundation, performing financial feasibility studies and real estate consulting; a board member of the Santa Barbara Bowl, chairing the Bowl's facility committee; and a real estate subcommittee member of the Trust for Historic Preservation.

With a BA in Real Estate Construction Management and an MBA with emphasis in Finance from the University of Denver, Chris brings a uniquely analytical approach to real estate brokerage, which has helped him to excel in the Santa Barbara Market. Additionally, Chris is a recent graduate of the Santa Barbara Foundation's Katherine Harvey Fellows leadership development program designed to serve the community and area nonprofit agencies.

NOTABLE SALES & LEASES

Hotel Sales

The Fairmont Orchid, Hawaii (538 Rooms): \$150 Million
Mason Beach Inn, Santa Barbara (35,283 SF): \$15.3 Million
La Quinta Inn & Suites (32,166 SF): \$13.8 Million
1964 Las Canoas Rd. (55,223 SF): \$11 Million
Entrada de Santa Barbara (103,223 SF): \$7.95 Million

Land Sales

1015-1025 Santa Barbara, Santa Barbara (31,363 SF): \$7.14M
1255 Coast Village Rd., Turk Hessellund, Montecito (15,922 SF): \$3.75 Million

Multifamily Sales

11111 Citrus Dr., Ventura (54 Units): \$14.45 Million
2200 Briar Creek Wy., Lompoc (64 Units): \$10.3 Million
618-620 Anacapa St., Santa Barbara (8 Units): \$10 Million
551-555 W. Pueblo St., Santa Barbara (20 Units): \$4.28 Million
85 N. La Cumbre Rd., Santa Barbara (10 Units): \$2.0 Million

Office Sales

1001 State St., Santa Barbara (46,813 SF): 34,000,000
25 E. Mason St., Santa Barbara (47,411 SF): \$19,153,950

EDUCATION

Master of Business Administration, University of Denver, Colorado, Daniels College of Business || Bachelor of Science, Real Estate & Construction Management, University of Denver, Colorado

901 Olive St., Santa Barbara (39,237 SF): \$17.85 Million
6550 Hollister Ave., Goleta (39,875 SF): \$13.95 Million
111 E. Victoria St., Santa Barbara (18,432 SF): \$12.6 Million
1111 Chapala St., Santa Barbara (18,822 SF): \$11.29 Million
740 State St., Santa Barbara (21,883 SF): \$11,245,148
5654 Carpinteria Ave., Carpinteria (51,585 SF): \$10.75 Million
901 Olive St., Santa Barbara (18,031 SF): \$4.8 Million
6144 Calle Real, Goleta (29,000 SF): \$4.1 Million

Retail Sales

318 State St., Santa Barbara (55,545 SF): \$21.15 Million
1001 State St., Santa Barbara (46,813 SF): \$18.5 Million
1046 Coast Village Rd., Montecito (13,778 SF): \$14.5 Million
900 State St., Santa Barbara (38,105 SF): \$14.25 Million
1101 Coast Village Rd., Montecito (5,366 SF): \$3.58 Million
Big Yellow House, 108 Pierpont Ave., Summerland (7,618 SF): \$1.3 Million

Industrial Sales

71 S. Los Carneros Rd., Goleta (105,257 SF): \$24 Million
202 Anacapa St., 102 & 111 E. Yanonali St. (20,500 SF): \$10,400,000

4183 State St., Santa Barbara (37,507 SF): \$6,600,000
130 Los Aguajes Ave., Santa Barbara (7,700 SF): \$2,300,000

Office/Industrial Leasing

71 S. Los Carneros Rd., Goleta (105,257 SF)
1001 State St., Santa Barbara (48,564 SF)
5201 6th St., Carpinteria (26,323 SF)
6550 Hollister Ave., Goleta (39,875 SF)
801 Garden St., Santa Barbara (22,387 SF)
570 Linden Ave., Carpinteria (20,000 SF)
4183 & 4185 State St., Santa Barbara (15,674 SF)
25 W. Anapamu St., Santa Barbara (7,828 SF) - The Walking Co.
121 Gray Ave., Santa Barbara (5,328 SF) - Outreach Systems

Land Leases

101 Garden St., Santa Barbara (4.5 Acres)
3850 State St., Pepper Tree Inn, Santa Barbara (2 Acres)
630-634 Anacapa St., Santa Barbara (.49 Acres)

Retail Leases

900 State St., Santa Barbara (38,015 SF) - Marshalls