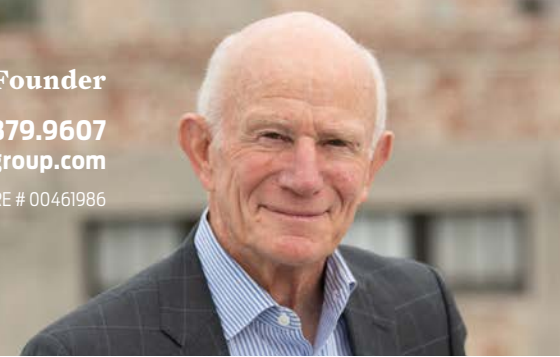


Principal & Founder

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BRE # 00461986



# Steve Brown

*It's about integrity and what's best for my client, not just the sale or lease for commission's sake.*

That's the mantra of Radius principal and founder Steve Brown, who boasts an unparalleled, 45-year record in the sale and leasing of commercial and multifamily property in Santa Barbara and Ventura counties. Specializing in analyzing investment property and representing buyers and sellers in purchases and sales, Steve's reputation for fair and aggressive representation has earned the respect and following of many of the area's established investors.

Steve has been called on as expert witness in court trials involving commercial real estate and has been a guest lecturer at Santa Barbara City College, UCSB and the Santa Barbara Board of Realtors, as well as moderator and presenter at the annual Radius forecast. He says his proudest career achievement was helping the 2nd Baptist Church—one of Santa Barbara's oldest churches—sell their real estate and find a bigger, better home for their congregation.

Steve is an avid outdoorsman and traveler, staying fit and recharged through beach volleyball, fishing and hiking.

## NOTABLE SALES

The Fairmont Orchid, Hawaii, (538 Rooms) \$150 Million  
Entrada de Santa Barbara, (103,223 SF) \$7.95 Million  
La Quinta, Santa Barbara, (68 Rooms) \$13.8 Million  
1811 State St., Santa Barbara (4,971 SF): \$2,395,000  
1 & 71 S. Los Carneros Rd., Goleta (208,200 SF): \$53 Million  
104 W. Anapamu St., Santa Barbara (40,300 SF): \$13.5 Million  
5464 Carpinteria Ave., Carpinteria (52,000 SF): \$13 Million  
1111 Chapala St., Santa Barbara (18,822 SF): \$11 Million  
1001 State St., Santa Barbara (46,813 SF) \$18.5 Million  
900 State St., Santa Barbara (38,105 SF) \$15.5 Million  
1046 Coast Village Rd., Santa Barbara (13,778 SF): \$14.5 Million  
1101 Coast Village Rd., Santa Barbara (5,250 SF): \$7.7 Million

## MEMBERSHIPS & ASSOCIATIONS

Santa Barbara Toastmasters  
Santa Barbara Chamber of Commerce  
Santa Barbara Foundation Investment Committee  
Santa Barbara Board of Realtors  
Realtor Emeritus, National Association of Realtors

## EDUCATION

Master of Science | University of California, Santa Barbara

740 State St., Santa Barbara (21,711 SF): \$8 Million  
3985 Higuera St., San Luis Obispo (55,000 SF): \$6.9 Million  
214-234 Hwy. 246, Buellton (33,500 SF): \$9.250 Million  
6626 Picasso Rd., Isla Vista (55 Units): \$10.3 Million  
555 & 554 Coronel Pl., Santa Barbara (50 Units): \$11.7 Million  
800 W. Laurel Ave., Lompoc (94 Units): \$7.8 Million  
813 E. Anapamu St., Santa Barbara (23 Units): \$6.250 Million

## CLIENTS REPRESENTED

Santa Barbara Foundation  
Hutton Foundation  
Atlantico Corporation  
Mission Linen Supply  
Young Construction

West Coast Asset Management  
County of Santa Barbara  
Goleta Union School District  
Hewlett Packard  
Microsoft

Archon Group  
Haywards Lumber Co.  
Santa Barbara Capital  
H&R Development  
Parton-Edwards Construction

## SIGNIFICANT LEASES

6500 Hollister Ave., Goleta (50,800 SF) – Citrix  
6410 Via Real, Carpinteria (27,000 SF) – GBMI  
5464 Carpinteria Ave., Carpinteria (24,038 SF) – Microsoft  
900 State St., Santa Barbara (38,105 SF)  
314 State St., Santa Barbara (8,584 SF)  
35 State St., Santa Barbara (8,591 SF)  
4159 State St., Santa Barbara (7,000 SF)  
25 W. Anapamu St., Santa Barbara (2,700 SF)  
1205 Coast Village Rd., Montecito (2,400 SF)  
1101 Coast Village Rd., Montecito (5,300 SF)  
1255 Coast Village Rd., Montecito (10,000 SF)