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Mike Chenoweth

What I value most is staying in the lineup and working to ensure the best outcomes for clients.

One of Radius' founding members in 2002, Michael Chenoweth's career in commercial real estate officially began after graduation from college in 1993. But years before it was his father, a commercial broker, who instilled in him a passion for the industry. "He taught me the ropes, taking me to meetings with him in LA and sharing a great deal of his knowledge."

One of the more important skills he gleaned was listening to the needs of clients, something Michael applies every day.

A lifelong Santa Barbaran, Michael's 20-plus years of experience in the South Coast allow him to provide landlords, tenants and investors with the information they need to make informed decisions in the leasing and sale of commercial property.

Over the last 16 years, Michael has leased or sold more than 2 million sq. ft. and more than \$265 million in transaction volume.

EDUCATION

University of Oregon | Eugene, Oregon

NOTABLE SALES

6920 Via Real, Carpinteria (60,728 SF): \$12.2 Million
55 Castilian Dr., Goleta (37,116 SF): \$7.95 Million
221-225 W. Pueblo St., Santa Barbara (8,037 SF): \$6.95 Million
819 Reddick St., Santa Barbara (30,356 SF): \$6.7 Million
1149-1151 Coast Village Rd., Montecito (8,679 SF): \$6 Million
2028 Village Ln., Solvang (19,056 SF): \$6 Million
3604-3617 State St., Santa Barbara (10,650 SF): \$5.25 Million
6144 Calle Real, Goleta (29,000 SF): \$4.1 Million
700 State St., Santa Barbara (5,753 SF): \$4.1 Million
320 N. Nopal St., Santa Barbara (25,708 SF): \$3.8 Million
110 E. Sola St., Santa Barbara (15,877 SF): \$3 Million
75 Aero Camino, Goleta (25,957 SF): \$2.8 Million
1255 Coast Village Rd., Montecito (15,922 SF/Land): \$2.4 Million

SIGNIFICANT LEASES

6395 Cindy Ln., Carpinteria: 63,900 SF Office/Industrial (Landlord)
4151 Foothill Rd., Santa Barbara: 59,770 SF Office/Medical (Sansum Clinic)
6775 Hollister Ave., Goleta: 39,000 SF Office/R&D (Safe Laboratories)
420 S. Fairview Ave., Goleta: 20,473 SF Office (Telecote Research)
420 S. Fairview Ave., Goleta: 17,363 SF Office (Autoliv ASP, Inc.)
315 Bollay Dr., Goleta: 9,132 SF Office/R&D (True Vision)
6383 Rose Ln., Ste. B, Carpinteria: 8,200 SF Industrial (Earth Science)
627 State St., Santa Barbara: 2,700 SF Retail (Billabong)
1165 Coast Village Rd., Montecito: 2,574 SF Office (Wachovia Securities)
625 State St., Santa Barbara: 2,450 SF Retail (Volcom, Inc.)
5756 Thornwood Dr., Goleta: 20,794 SF Industrial/Medical Research (Sunniva)

CLIENTS REPRESENTED

Northrop Grumman
Cree
Yardi Systems

Corning
Safe Laboratories
The Towbes Group

Wyatt Technologies
Caliber Home Loans
Procure Technologies, Inc.

County of Santa Barbara
Invenios Ind.