

Senior Vice President  
805.879.9608  
mchenoweth@radiusgroup.com  
BRE # 01213196



# Mike Chenoweth

*What I value most is staying in the lineup and working to ensure the best outcomes for clients.*

One of Radius' founding members in 2002, Michael Chenoweth's career in commercial real estate officially began after graduation from college in 1993. But years before it was his father, a commercial broker, who instilled in him a passion for the industry. "He taught me the ropes, taking me to meetings with him in LA and sharing a great deal of his knowledge."

One of the more critical skills he learned was the importance of listening to the needs of clients, something Michael applies every day.

A lifelong Santa Barbaran, with nearly 30 years of experience in the South Coast real estate market, Michael has the necessary knowledge to provide landlords, tenants and investors with the information they need to make informed decisions about the leasing and sale of commercial property.

## NOTABLE SALES

6920 Via Real, Carpinteria (60,728 SF): \$12.2 Million  
759 Embarcadero del Mar, Goleta (Apartment Units & Land): \$9.8 Million  
3905-3917 State St., Santa Barbara (Strip Retail Center) \$8 Million  
55 Castilian Dr., Goleta (37,116 SF): \$7.95 Million  
221-225 W. Pueblo St., Santa Barbara (8,037 SF): \$6.95 Million  
819 Reddick St., Santa Barbara (30,356 SF): \$6.7 Million  
1149-1151 Coast Village Rd., Montecito (8,679 SF): \$6 Million  
2028 Village Ln., Solvang (19,056 SF): \$6 Million  
3604-3617 State St., Santa Barbara (10,650 SF): \$5.25 Million  
6144 Calle Real, Goleta (29,000 SF): \$4.1 Million  
700 State St., Santa Barbara (5,753 SF): \$4.1 Million  
320 N. Nopal St., Santa Barbara (25,708 SF): \$3.8 Million  
110 E. Sola St., Santa Barbara (15,877 SF): \$3 Million  
75 Aero Camino, Goleta (25,957 SF): \$2.8 Million  
1255 Coast Village Rd., Montecito (15,922 SF/Land): \$2.4 Million

## SIGNIFICANT LEASES

6395 Cindy Ln., Carpinteria: 63,900 SF Office/Industrial (Landlord)  
4151 Foothill Rd., Santa Barbara: 59,770 SF Office/Medical (Sansum Clinic)  
6775 Hollister Ave., Goleta: 39,000 SF Office/R&D (Safe Laboratories)  
420 S. Fairview Ave., Goleta: 20,473 SF Office (Telecote Research)  
420 S. Fairview Ave., Goleta: 17,363 SF Office (Autoliv ASP, Inc.)  
315 Bollay Dr., Goleta: 9,132 SF Office/R&D (True Vision)  
6383 Rose Ln., Ste. B, Carpinteria: 8,200 SF Industrial (Earth Science)  
627 State St., Santa Barbara: 2,700 SF Retail (Billabong)  
1165 Coast Village Rd., Montecito: 2,574 SF Office (Wachovia Securities)  
625 State St., Santa Barbara: 2,450 SF Retail (Volcom, Inc.)  
5756 Thornwood Dr., Goleta: 20,794 SF Industrial/Medical Research (Sunniva)  
340 Storke Rd., Goleta: 25,623 SF R&D/Office (Lockheed Martin Corporation)

## CLIENTS REPRESENTED

Northrop Grumman	Safe Laboratories	Procure Technologies, Inc.
Cree	The Towbes Group	County of Santa Barbara
Yardi Systems	Wyatt Technologies	Invenios Ind.
Corning	Caliber Home Loans	FLIR

## MEMBERSHIPS & ASSOCIATIONS

Coast Village Improvement Association — Treasurer  
La Cumbre Country Club

## EDUCATION

University of Oregon | Eugene, Oregon