

Gene Deering

Principal
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I pride myself in being able to connect the dots, both the obvious and the unanticipated ones.

Gene Deering takes a creative, problem-solving approach in working with clients and brokering transactions. Over the past 14 years it's helped him complete over 890 transactions valued at more than \$1.2 billion working in tandem with Bob Tuler and Paul Gamberdella while at Radius. In fact, in 2019 the team completed 13 sales and 56 leases involving more than 424,000 sq. ft. and valued at more than \$89 million. Prior to joining Radius, Gene began his career working for CB Richard Ellis in 2004.

A former college athlete, Gene takes consistency and performance to a whole other level, two traits that led to promotions to Senior Vice President in 2017, then Principal in 2018. He also doesn't shy away from a challenge, stepping up to be a featured presenter at the annual Radius forecast during the past two years.

"I love being out there and competing," he says, a fact that surely propelled him to three consecutive scholar athlete awards for his leadership on the UCSB Gauchos soccer team. "Once it became apparent I wasn't going to be drafted into the MLS, I needed a new competitive passion. Commercial real estate was an ideal fit."

NOTABLE SALES

820 State St., Santa Barbara (64,979 SF): \$25.1 Million
Cabrillo Business Park, Goleta (5 Lots), Asking Price: \$26 Million
6410-6460 Via Real, Carpinteria (86,000 SF): \$20.1 Million
6267 Carpinteria Ave., Carpinteria (50,955 SF): \$15.8 Million
800 Miramonte Dr., Santa Barbara (19,334 SF): \$14M
26 Castilian Dr., Santa Barbara (75,239 SF): \$13.6 Million
104 W. Anapamu St., Santa Barbara (40,300 SF): \$13.5 Million
Colony Square Center, Atascadero (47,600 SF): \$12.9 Million
3757 State St., Santa Barbara (19,000 SF): \$9.8 Million
6380 Via Real, Carpinteria (26 Acres): \$8.1 Million
128 W. Canon Perdido St., Santa Barbara (18,054 SF): \$8 Million
1424-1436 State St., Santa Barbara (15,094 SF): \$7.5 Million

MEMBERSHIPS & ASSOCIATIONS

Santa Barbara Athletic Round Table, Past President, Board of Directors
Santa Barbara Semana Nautica, Past President
Katherine Harvey Fellow
Radius Economic Forecast, Featured Speaker
UCSB Economic Forecast, Board of Directors

UCSB Soccer Camp, Volunteer Coach
SBART 2010 Fall Classic, Emcee & Event Chair
Women's Economic Ventures, Featured Speaker

EDUCATION

Bachelor of Science, Business Economics | University of California, Santa Barbara

SIGNIFICANT LEASES

101 Garden St., Santa Barbara: 197,327 SF Land
6303-6307 Carpinteria Ave., Carpinteria: 88,200 SF Office (CKE Restaurants)
4151 Foothill Rd., Santa Barbara: 59,770 SF Office/Medical (Sansum Clinic)
6155 Carpinteria Ave., Carpinteria: 47,600 SF Industrial Building (S&S Seeds)
5290 Overpass Rd., Goleta: 43,000 SF Industrial (Mammoth Moving)
6550 Hollister Ave., Goleta: 39,875 SF Office Space (Cottage Hospital)
6775 Hollister Ave., Goleta: 39,000 SF R&D Space (Safe Laboratories)
6395 Cindy Lane, Carpinteria: 34,000 SF Industrial
3908 State St., Ste. 103, Santa Barbara: 20,564 SF Retail (Gold's Gym)
928 State St., Santa Barbara: 19,000 SF Retail Space (Apple)

CLIENTS REPRESENTED

Guess Inc.
Better Business Bureau
Robert Half International
Transphorm Inc.
R.R. Donnelly & Sons Company
The Territory Ahead

STAR, Inc.
Channel Industries
LCOGT