

Paul Gamberdella

Principal
805.879.9622
pgamberdella@radiusgroup.com
BRE # 01267748



You come to realize there is no such thing as a “small deal” as the implication for the client is always major.

Paul Gamberdella joined Radius in 2006 and has consistently been a top producer at the company and in the market. Over the past 23 years he has been instrumental in sale and lease transactions valued at nearly \$2 billion. In fact, in 2022, in conjunction with Bob Tuler and Gene Deering, the team completed 26 sales and 67 leases involving more than 640,000 sq. ft. and valued at more than \$295 Million. Still, “It has never been about making deals,” he says. “When you earn trust and form true relationships, the deal follows when the time is right. The biggest payoff you get is the feeling that comes from helping a client.”

A former vice president with CB Richard Ellis Santa Barbara, Paul specializes in office, R&D, industrial and retail property on the South Coast.

“What’s not to love about this business? I get to work with many different clients from diverse professional backgrounds and walks of life. And I know that if I’m successful serving them, I will hopefully have the freedom and flexibility to be around for a long time to enjoy what this community has to offer.”

NOTABLE SALES

1 & 71 S. Los Carneros Rd., Goleta (208,200 SF): \$53M
6900 Devereux Wy., Goleta (169,769 SF): \$27.5M
820 State St., Santa Barbara (64,979 SF): \$25.1M
Cabrillo Business Park, Goleta (5 Lots), Asking Price: \$26M
6500 Hollister Ave., Goleta (72,300 SF): \$23M
109 Bath St. (The Franciscan), Santa Barbara (21,355 SF):
Asking Price: \$21.75M
1801 E. Cabrillo, Santa Barbara (31,634 SF): Asking Price: \$21M
6410–6460 Via Real, Carpinteria (86,000 SF): \$20.1M
75 Coromar Dr., Goleta (120,000 SF): \$19M
2320 Bath St., Santa Barbara (43,250 SF): \$18.4M
Cabrillo Business Park, Goleta (310,000 SF): \$18M
6267 Carpinteria Ave., Carpinteria (50,955 SF): \$15.8M
12 E. Montecito St., Santa Barbara (9,811 SF): Asking Price \$14.9M

EDUCATION

Bachelor of Arts | Cal Poly, San Luis Obispo, California || Master of Business Administration | University of San Diego, California

MEMBERSHIPS & ASSOCIATIONS

UCSB Economic Forecast Project Contributor
Santa Barbara Industrial Association Board of Directors
Santa Barbara Athletic Roundtable Board of Directors
American Youth Soccer Organization Volunteer
Goleta Valley Boys & Girls Club Volunteer
Goleta Valley South Little League Volunteer

CLIENTS REPRESENTED

Runyon Group
Dauntless Capital
Kate Farms
Urban Developments
Sansum Clinic
The Towbes Group
UCSB
Investec
Union Bank
DuPont Corporation
CKE
Nusil Technology

Veeco Instruments
Allergan
Northern Trust
City National Bank
Federal Express
Toyon Research

The Salvation Army
MarBorg Industries
Cottage Hospital
Moog, Inc.
Freudenberg

SIGNIFICANT LEASES

101 Garden St., Santa Barbara: (197,327 SF Land)
6769–6775 Hollister Ave., Goleta: 148,000 SF Office/R&D (DuPont Corporation); *Largest lease transaction in County history*
71 S. Los Carneros Rd., Goleta: 105,000 SF Industrial/R&D (Allergan)
6303–6307 Carpinteria Ave., Carpinteria: 88,200 SF Office (CKE Restaurants)
3845 State St., Santa Barbara – 70,000 SF Retail (Mattress Mikes)
389 S. Los Carneros Rd., Goleta: 70,000 SF Industrial (Hendry)
6410–6460 Via Real, Carpinteria: 78,900 SF Office (Lynda.com)
820 State St., Santa Barbara: 65,000 SF Multi-Tenant Office/Retail
1000 Cindy Ln., Carpinteria: 64,800 SF R&D/Industrial (Nusil Technologies)
4151 Foothill Rd., Santa Barbara: 59,770 SF Office/Medical (Sansum Clinic)
6368 Cortona Dr., Goleta: 51,000 SF Office (Occam Networks)
6155 Carpinteria Ave., Carpinteria: 47,600 SF Industrial (S&S Seeds)
6550 Hollister Ave., Goleta: 39,875 SF Office (SB Cottage Hospital)