

Steve Golis

Principal & Founder

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When you enjoy what you do, the rest comes easy.

Over his 40-year career, Steve Golis has amassed multifamily and commercial sales amounting to more than 13,000 units sold, with sales volume during the past decade alone exceeding more than \$1 billion. Since 1979, he has been involved in all aspects of marketing residential income and multi-family property on the Central Coast, wielding his extensive knowledge and skills honed over the years to connect investors with the most suitable property. Golis has consistently ranked as the #1 selling agent in residential income properties by the Santa Barbara Multiple Listing Service (MLS).

Widely considered the market leader in his specialty, Steve is regularly called on to present at local professional events as an expert in the apartment sector. He is also a contributing author for the UCSB Economic Forecast Project, the Greater Central California Coast Forecast Project and the California State Economic Project. The Santa Barbara Association of Realtors has honored Golis with the Jack Kelly Award for Most Challenging 1031 Exchange (2013, 2018), as well as the Howard C. Gates Achievement Award recognizing the stand-out sale of the year (2018), the first time a commercial broker has received the award.

As a long-time supporter of the community, Steve recently accepted the position of co-chair for the American Heart Association's Go Red For Women. He is also involved in multiple organizations, including Rancheros Visitadores, Santa Barbara Trail Riders and Old Spanish Days, and is a board member of the Community Housing Council.

"I've simply been blessed to do what I love in a place that I love, and I think that positivity has worked out well for me and for my clients."

NOTABLE SALES

Portfolio, Isla Vista (37 Properties): \$76,000,000

CBC Apartments, Isla Vista: \$47,000,000

801 Cliff Dr., Santa Barbara: \$33,500,000

4-Property Portfolio, Diplomat I-II-III & 375 Burton Mesa Blvd., Vandenberg Village: \$21,835,000

The Diplomat, Vandenberg Village: \$20,000,000

5-Property Portfolio, Isla Vista: \$18,750,000

64 Units, Isla Vista: \$17,575,000

334 Patterson Ave., Goleta: \$16,000,000

520-536 W. Carrillo St., Santa Barbara: \$14,875,000

6739 El Colegio Rd., Isla Vista: \$14,300,000

620 W. Gutierrez St., Santa Barbara: \$13,950,000

Vandenberg Garden Apartments: \$13,000,000

6711 El Colegio Rd., Isla Vista: \$12,800,000

3908 State St., Santa Barbara: \$12,700,000

1502 San Pascual St., Santa Barbara: \$12,500,000

Monte Vista I. 10965-10997 Del Norte St., Ventura: \$11,800,000

910 Camino Pescadero, Isla Vista: \$11,800,000

554 Coronel Pl., Santa Barbara: \$11,770,500

515 Red Rose Ln., Santa Barbara: \$8,970,000

601-613 W. Ocean Ave.; 210-218 N. M St.; 723-725 N. 4th St., Lompoc: \$6,645,000

Portofino Apartment Homes 5001 C St., Oxnard: \$6,100,000

777-841 Boysen Ave., San Luis Obispo: \$5,800,000

Monte Vista II. 10990 Del Norte St., Ventura: \$5,300,000

6777 Del Playa Dr., Isla Vista: \$4,600,000

55 Ocean View Ave, Santa Barbara: \$4,275,000

47 Ocean View Ave., Santa Barbara: \$4,175,000

37 Industrial Way, Buellton: \$3,900,000

215 W. Arrellaga St., Santa Barbara: \$3,700,000

1532 Anacapa St., Santa Barbara: \$3,250,000

1400 Edgewood Wy., Oxnard: \$3,100,000

301-305 N. Signal St., Ojai: \$2,730,000

156 Olive St., Santa Barbara: \$2,625,000

232 W. Yanonali St., Santa Barbara: \$2,475,000

517 Chapala St., Santa Barbara: \$2,100,000

1821 De La Vina St., Santa Barbara: \$2,100,000

4385 Modoc Rd., Ventura: \$1,500,000

MEMBERSHIPS & ASSOCIATIONS

The Muscular Dystrophy Association

The Family Service Agency

The Santa Barbara Scholastic Foundation

American Heart and Lung Associations

Rancheros Visitadores

Santa Barbara Trail Riders

Community Housing Council, Board Member

Valley Penning Assn., Past President

UCSB Athletics

CASA

Boys & Girls Club, Committee Member

ProVisors, Member

Domestic Violence Solutions for Santa Barbara

County, Member

"Go Red For Women" American Heart Association,

(AHA) Co-Chair for 2018

Old Spanish Days, Member

Boy Scouts of America, Los Padres Council

EDUCATION

University of California, Santa Barbara, Business | Santa Barbara City College, Associate of Arts, Political Science