

Mike Lopus

Senior Vice President

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Mike Lopus joined Radius in 2021 and works alongside Steve Golis on their Multifamily Team. Prior to Radius, Mike worked for a leading commercial brokerage in the San Francisco Bay Area specializing in the acquisition and disposition of Multi-Family and Commercial Investment Properties throughout the San Francisco Bay Area. His career began investing in Multi-Family units in 2013. During his time, he has brokered numerous transactions with multiple property types throughout the Bay Area and Sacramento. Mike has represented Owners and Buyers for Multi-Family, Medical, as well as Hotel investment properties. He has seen a large variety of product types as well as represented both Landlords and Tenants on multiple Retail lease transactions. Having been involved in many aspects of the Real Estate industry over the years makes him a valuable advisor and resource for his clients. He uses his in-depth market knowledge, strong work ethic, and determination to implement solution driven outcomes to the benefit of his clients.

NOTABLE SALES

641 Higuera St., SLO (Commercial Bldg): \$5,050,000
6697 Del Playa, IV (2 Units): \$2,650,000
329 W. Micheltorena, SB (2 Units): \$1,400,000
333 Ellwood Beach Drive, Goleta: (8 Units): \$3,045,000
234 S. Voluntario + 1015 Hutash (20 Units): \$9,350,000
6509 Sabado Tarde, IV (12 Units): \$6,325,000
101-191 E. Rice Ranch Road, Santa Maria (10 Units): \$3,150,000
118 N. B Street, Lompoc (6 Units): \$1,200,000
208 W. Arrellaga, Santa Barbara (4 Units): \$1,650,000
400 W. Pedregosa, Santa Barbara (4 Units): \$1,675,000
625 N. B Street, Lompoc (12 Units): \$2,400,000
901-905 Garcia, Santa Barbara (4 Units): \$2,200,000
1514-1520 Garden Street, Santa Barbara (11 Units): \$7,250,000
1715 De La Vina Street, Santa Barbara (2 Units): \$1,290,000
1721 De La Vina Street, Santa Barbara (4 Units): \$2,590,000
2011 Oak Avenue, Santa Barbara (8 Units): \$2,750,000
2160 Ortega Hill Road, Santa Barbara (7 Units): \$6,200,000
The Ballard Inn (Hospitality): \$6,000,000
4834 San Gordiano, Santa Barbara (5 Units): \$3,200,000
109 Bath St. (Franciscan Inn), Santa Barbara, CA (53 Keys): \$22M
1314 S. Broadway, Santa Maria, CA (127 Units): \$17.25M
6073 Woodland St., Ventura, CA (40 Units): \$14.65M
20928 Wilbeam Ave., Castro Valley, CA (52 Units): \$14M
6587 Cervantes Rd. & 759 Embarcadero Del Mar, Isla Vista, CA (22 Units): \$9.54M

55 Ocean View Ave., Santa Barbara, CA (11 Units): \$6.9M
11966-11974 Moorpark St., Studio City, CA (20 Units): \$6.7M
146 Loureyro Rd., Montecito, CA (5 Units): \$6.25M
6625 Del Playa Dr., Isla Vista, CA (3 Units): \$5.85M
939 Embarcadero del Mar, Isla Vista, CA (3 Units; Mixed-use): \$4.385M
614-618 W. Pedregosa St., Santa Barbara, CA (10 Units): \$4.1M
2024 Anacapa St., Santa Barbara, CA (9 Units): \$4M
4455 Hollister Ave., Santa Barbara, CA (11 Units): \$3.095M
301-305 N. Signal St., Ojai, CA (16 Units): \$3.85
134 Chapala St., Santa Barbara, CA (Hospitality): \$3.75M
817 De La Vina St., Santa Barbara, CA (7 Units): \$3.375M
6509 Pardall Rd., Isla Vista, CA (4 Units): \$2.6M
211-215 W. De la Guerra St., Santa Barbara, CA (4 Units): \$2.475M
1972 Desert Circle, Walnut Creek, CA (5 Units): \$2.435M
1725 Trinity Ave., Walnut Creek, CA (7 Units): \$2.43M
1976 Desert Circle, Walnut Creek, CA (5 Units): \$2.39M
326 W. Victoria St., Santa Barbara, CA (4 Units): \$2.3M
595 Alamo Pintado Rd., Solvang, CA (Retail): \$2.2M
4331 Stockton Blvd., Sacramento, CA (Motel): \$2.15M
1628 San Andres St., Santa Barbara, CA (3 Units): \$1.96M
308 W. De la Guerra St., Santa Barbara, CA (4 Units): \$1.73M
8 Ocean View Ave., Santa Barbara, CA (Land): \$1.6M
1111 Quinientos St., Santa Barbara, CA (SFH + ADU): \$1.2M
1313 Solano Ave., Albany, CA (Single Tenant Medical) \$1.12M

3222 E. 27th St., Oakland, CA (5 Units): \$900,000
2159 Willow Pass Rd., Bay Point, CA (2 Units; Mixed-use)
1693 Mission Dr., Solvang (Commercial Bldg): \$6.99M
125-129 Greenwell Ave., Summerland (10 Units): \$4.75M
130 W. Padre St., Santa Barbara (8 Units): \$3.150M
4000 Modoc Rd., Santa Barbara (Commercial Bldg): \$2.15M
4085 State St., Santa Barbara (±1.71 AC Vacant Land): \$2.9M
117-119 N. Milpas St., Santa Barbara (Commercial + 2 Apartments): \$1.895M
4820 San Gordiano Ave., Goleta (4 Units): \$2.165M
4834 San Gordiano Ave., Goleta (4 Units): \$2.2M
6073 Woodland Street, Ventura (40 Units): \$14.675M
850 Camino Pescadero, Isla Vista (11 Units): \$3.925M
515 E. Arrellaga St., Santa Barbara (10 Units): \$6.595M
146 Loureyro Rd., Montecito (5 Units): \$6.25M
6587 Cervantes & 759 Embarcadero Del Mar, Isla Vista (22 Units): \$9,514,080
6625 Del Playa Dr., Isla Vista (3 Units): \$5.85
28 W. Pedregosa St., Santa Barbara (14 Units): \$6.45
5392-5400 Hollister Ave., Goleta (6 Units + Retail Bldg): \$3M
117-135 E. Ortega St., Santa Barbara (2 Office Bldgs + SFR): \$8.55M

EDUCATION

Master of Business Administration, University of San Francisco | Bachelor of Arts, University of California, Berkeley

MEMBERSHIPS & ASSOCIATIONS

Santa Barbara Rental Property Association, Board Member