

Senior Vice President,  
Ranch, Vineyard & Agricultural Properties

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# Jon Ohlgren

Jon Ohlgren specializes in the valuation, sale and purchase of ag-zoned property in the Tri-Counties, regularly advising clients in conjunction with teams of local professionals on potential use and development opportunities in the agricultural space including complex pre- and post-sale entitlement processes. Jon's extensive clientele includes institutional investors, international corporations, wineries/viticulturalists, non-profits, agricultural investors and private individuals. A significant number of Jon's transactions occur off-market and confidentially. Jon served on the Advisory Board of the White Buffalo Land Trust, assisting in the acquisition of the 1,000 acre Jalama Canyon Ranch. Annually Jon participates with friends and family in the Friendship and Keiki Paddle Fundraising events in the Santa Barbara Channel.

## NOTABLE SALES

- Shoestring Winery Hwy. 246
- J2 Ranch, Jalama Road
- Central Coast Agriculture Los Alamos Farm
- Sliding Horse Ranch, Santa Ynez
- Rivers Edge Thoroughbred Breeding Ranch, 3 legal parcels extensive horse facilities & excellent water Hwy. 246
- Johns Manville reclaimed Diatomaceous Earth Mine 3 legal parcels, radio tower, historical water allotments, multi-stage purchase
- Santa Rita Ridge Ranch, Sta Rita Hills AVA 4 legal parcels, a CalPERS Investment
- Morrison Family Farms, Santa Rosa Road
- Black Oak Vineyard, Los Alamos, Jayar Land Corporation
- Pozo Ranch, Salinas River Headwaters with stocked fishing pond, hay operation, main house, bunk houses, former Boy Scout Camp
- Farmers West, Carpinteria
- Rancho Los Alamos Headquarters, Los Alamos
- Jaffurs Winery
- Lillingston Canyon Carpinteria ±130-acre Avocado farm, multiple parcels
- Presidio Vineyard, now Duvarita Vineyard
- San Miguelito Canyon Ranch Shadows Fund Animal Rescue Sanctuary
- Schmaltztopf Icelandics, now John Givens Farms, Santa Rosa Road
- Lavender Oak Vineyard & Winery, Santa Rosa Road
- Imerys Corporation industrial parcel, Longoria Winery
- Commerce Court 15450, state-of-the-art Industrial spec building, Lompoc
- Le Bon Climat Vineyard, Foxen Wine Trail
- Batchelder Ranches, Los Alamos, CA, ±1,350 acres
- Legacy Estates, Los Alamos, CA, 59-lot Residential subdivision
- Vista Serrano Vineyard Adelaida District, Paso Robles, CA
- Purisima Hills Avocado Ranch, ±100 acres
- Mail Road, Sta. Rita Hills AVA, ±98 acres
- Drum Canyon, Sta. Rita Hills AVA, ±70 acres

## EDUCATION

Bachelor of Arts | University of California, Santa Barbara || Master of Education | University of California, Santa Barbara