

Senior Vice President,  
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# Jon Ohlgren

Jon Ohlgren is an expert in the valuation, sale and purchase of Ag-zoned property in Santa Barbara and San Luis Obispo Counties and regularly advises clients on potential use and development opportunities.

Prior to joining Radius, Jon was co-founder of one of the premier boutique ranch and land brokerages in the Santa Ynez Valley, helping broker over \$140 million in sales during his tenure.

Jon's extensive clientele includes numerous institutional investors, international corporations, wineries/viticulturalists, agricultural investors and private individuals.

## EDUCATION

Bachelor of Arts | University of California, Santa Barbara || Master of Education | University of California, Santa Barbara

## NOTABLE SALES

384 Acres | Santa Barbara County, 3 parcels with radio tower; 190 acres potential vineyard, historic water rights/allotments, multi-stage purchase  
328 Acres | Sta. Rita AVA, 4 legal parcels, represented Santa Rita Ridge LLC, a CalPERS Investment  
248 Acres | Los Alamos, home to Black Oak Vineyard, represented Jayar Land Corp./Black Oak Vineyard  
200 Acres | Pozo, 2 Acre stocked fishing pond, cattle and oat hay operation  
130 Acres | Carpinteria Avocado Ranch, Multiple Parcels  
100 Acres | West of Sta. Rita Hills AVA, Presidio Vineyard, now Duvarita Vineyard  
106 Acre | Santa Barbara County non-profit "Shadow's Fund" animal rescue and sanctuary  
98 Acres | Mail Rd. Sta. Rita Hills, Vineyard & Row Crop Land  
97 Acres | Organic farm, Santa Rosa Road, represented Schmalztopf Icelandics & John Givens Farms  
70 Acres | Drum Canyon Rd. Sta. Rita Hills Vineyard Land  
35 Acres | Carpinteria Prime Ag Land, Multiple Parcels  
Multitudinous 20-Acre property sales — Rancho Santa Rita Estates, Walking M Ranches, Woodstock Ranch, Rancho Cuerno Largo, East Valley Farms, Tepusquet Canyon  
15 Acres | Santa Rosa Road, Lavender Oak Vineyard and Winery  
9.7 Acres | Professional equestrian facility, Santa Ynez  
2.3 Acres | Toro Canyon ocean view estate site  
1.5 Acres | Ballard, Commercial and Residential adjacent parcels  
0.8 Acre | Lompoc Industrial parcel, represented Imerys Corporation, now Longoria Winery  
Downtown Santa Barbara 4-unit AUD Incentive Program redevelopment