

Senior Vice President,
Real Estate & Business Ventures

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Robert Rauchhaus

Robert Rauchhaus is a licensed California real estate broker specializing in commercial real estate as well as business brokering, with an emphasis on larger companies and those that have fused business/real estate interests.

Robert's prior experience includes work in mergers & acquisitions, business valuations, and exit planning with First Principle, Inc. He also gained valuable experience as a management consultant with McKinsey & Company. He has worked with clients in a variety of industries including assisted living/senior care, hotel/hospitality, defense-aerospace, energy, telecom, entertainment, food, transportation, agriculture and retail.

In addition to his work in the private sector, Robert has held academic appointments at Princeton, UC Santa Barbara and the National Defense University. He has also served as an infantryman in the Army National Guard and as a reserve police officer.

Robert earned his BA, MA, and PhD in political science from UC Berkeley, where he focused on conflict management and research methodology, including statistics and game theory. As a native of Santa Barbara, Robert has deep roots in the community and regularly volunteers with local non-profits.

SELECT SALES & LEASES

Real Estate Sale: Retail/Office, Los Olivos — \$4million+
Real Estate: Hotel, Santa Barbara — \$21million
Business Sale: Company Manufacturing — \$3.5million+
Real Estate Sale: 12-Unit Apartment Complex, Solvang — \$4million+
Lease: Retail, Santa Ynez Valley — ±25,000sf
Real Estate Sale: 10 Units, Santa Barbara — \$3.5million+

Real Estate Sale: Duplex, Santa Barbara — \$1million+
Business Sale: Building Supply Company, Santa Barbara Area — \$1million+
Lease: Industrial, Goleta — ±15,000sf
Business Sale: Food Industry, North Santa Barbara County — \$1million+
Real Estate: Agriculture, Carpinteria, 30+ acres — \$7.5million+
Real Estate Sale: 4-Plex, Santa Ynez — \$1million+

MEMBERSHIPS & ASSOCIATIONS

American Red Cross, Pacific Coast Chapter | Former Board Chairman
University Club of Santa Barbara | Member
Santa Barbara Association of Realtors® | Member
Santa Ynez Association of Realtors® | Member

Santa Ynez Chamber of Commerce | Member
Buellton Chamber of Commerce | Member
Solvang Chamber of Commerce | Member

EDUCATION

BA, MA, PhD, Political Science | University of California, Berkeley