

Miles Waters

Senior Associate
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I'm very fortunate to have grown up in this community and to have earned a role at a company like Radius that prides itself on integrity, innovation, and teamwork.

Miles Waters joined Radius in 2019 and works on the team of Austin Herlihy, Chris Parker, and Steve Brown. The team specializes in representing Buyers and Sellers in the acquisition and disposition of commercial property and multifamily assets on the South Coast. They also focus on landlord and tenant representation for all varieties of commercial leasing.

Prior to joining the Herlihy-Parker Team, Miles worked exclusively with Steve Brown, the firm's co-founder and regional commercial real estate expert.

"My objective is to introduce and educate clients on opportunities that enable them to enhance value, minimize risk and achieve their goals," said Miles. As a Santa Barbara native, his clients have benefited from his homegrown approach and extensive, yet intimate knowledge of the local market. Since joining Radius, Miles has been in the middle of a variety of complex sale and lease transactions, including office building repositions, long-term ground leases for development projects, owner-user & tenant representation, as well as apartment sales.

Prior to Radius, Miles worked at the international firm of CBRE in their Los Angeles division and gained valuable insights and skills that have helped him propel his career in this dynamic and unique market.

Miles enjoys being outdoors in Santa Barbara's dynamic terrain and stays recharged by golfing, surfing, hiking and traveling.

NOTABLE SALES BY THE BROWN TEAM

1001 State St, Santa Barbara (46,813 SF; former Saks Building) \$18.5 Million
1046 Coast Village Rd, Montecito (13,778 SF; existing Starbucks Center) \$14.5 Million
111 E Victoria St, Santa Barbara (22,000 SF Class A Office Building) \$12.25 Million
21 E Victoria St, Santa Barbara (14,033 SF, Fully Leased) \$10.3 Million
130 & 132 Robin Hill Rd, Goleta (41,547 SF) \$6.5 Million
112 E Victoria Ave, Santa Barbara (12,746 SF; home of Mullen & Henzel) \$6.3 Million
800 N Milpas St, Santa Barbara (6,400 SF) \$2.6 Million

SIGNIFICANT LEASES

6410 Via Real, Carpinteria (27,000 SF; GBMI)
900 State St, Santa Barbara (38,105 SF; Marshalls Bldg)
1255 Coast Village Rd, Montecito (10,000 SF)

MEMBERSHIPS & ASSOCIATIONS

International Council of Shopping Centers (ICSC)

EDUCATION

Bachelor of Science, Agricultural Business | California Polytechnic State University, San Luis Obispo